



Pre-Sales Technical Consultant

ALLOcloud (www.allocloud.com) is a leading Cloud-based Telephony and Collaboration service provider headquartered in Belgium. We are part of the Telavox Group (www.telavox.com), UCaaS (Unified Communications as a Service) leader in the Nordics, the world's most advanced region for Cloud Communications.

ALLOcloud has been focusing on the SMB market and we will soon introduce Telavox UCaaS services which target larger organizations. To accelerate our growth in that segment, we are looking for the following profile:

Title: Pre-Sales Technical Consultant

Contract: Unlimited employment contract

Region: Saintes, Belgium (West of Brussels, near Halle)

Remote working: ALLOcloud's policy allows 50% remote working (in normal conditions)

Reporting: This position reports to the Sales Director

Responsibilities:

- Be the reference person when it comes to technical knowledge of our new UCaaS offering
- Support the ALLOcloud Sales Team our Partners to present the offering to prospects
- Technical response to RFPs
- Assist in defending proposals (technical)
- Etc.

Required expertise:

- Experience in Pre-Sales function
- Technical understanding of Cloud telephony and UCaaS
- Good understanding of networking and IT environment in medium to large organisations

Candidate profile:

- Technology-savvy personality
- Motivated and enthusiastic
- Organized and focused
- Excellent presentation skills



Languages:

- Business Dutch and French
- Technical English

Compensation:

- Fixed salary
- Performance-related compensation
- Company car
- Tank card
- Mobile phone + SIM card
- Meal tickets
- DKV medical insurance

You have such a profile and are interested in participating in an exciting adventure?

Please send your profile information to laurent.muylle@allocloud.com and let's talk!